

Program No C257S Term 06/01/00 To 05/31/01
 Title: TREASURY'S VARIOUS NEWSLETTERS

		FULL SERVICE MAILERS			GRAY GRAPHICS PRODUCTS			MARLIN GRAPHICS			MCDONALD & EUDY	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	GARFIELD, NJ UNIT RATE	COST	CAPITOL HEIGHTS, MD UNIT RATE	COST	WASHINGTON, DC UNIT RATE	COST	BALTIMORE, MD UNIT RATE	COST	TEMPLE HILLS, MD UNIT RATE	COST
I. PREPRESS:												
(a)	Trim/Page-size unit.....per page	1372	No Charge	0.00	3.00	4,116.00	2.25	3,087.00	12.00	16,464.00	8.00	10,976.00
(b)	Line illustrations.....per illustration	36	No Charge	0.00	6.00	216.00	8.00	288.00	5.00	180.00	5.00	180.00
(c)	Square-finish halftones.....per illustration	740	5.00	3,700.00	12.00	8,880.00	8.00	5,920.00	10.00	7,400.00	8.00	5,920.00
(d)	Revised Pages.....per trim/page-size uni	92	25.00	2,300.00	15.00	1,380.00	16.00	1,472.00	3.00	276.00	13.00	1,196.00
(e)	<i>Proofing:</i>											
(1)	Dux/digital black/white proofs.....per page	1842	4.00	7,368.00	1.50	2,763.00	1.20	2,210.40	1.50	2,763.00	1.00	1,842.00
(2)	Color Key proofs.....per page	244	20.00	4,880.00	20.00	4,880.00	7.00	1,708.00	8.00	1,952.00	8.00	1,952.00
II. PRINTING AND BINDING:												
(a)	<i>Two-Page Product—Ptg sq/ink, including binding -- per product</i>											
(1)	Makeready and/or Setup	2	145.00	290.00	100.00	200.00	200.00	400.00	120.00	240.00	200.00	400.00
(2)	Running per100 Copies	1512	1.98	2,993.76	2.00	3,024.00	2.00	3,024.00	2.00	3,024.00	1.25	1,890.00
(b)	Saddle-Stitched—Ptg sq/ink, incl bind...per page											
(1)	Makeready and/or Setup	691	42.78	29,560.98	10.00	6,910.00	12.50	8,637.50	18.00	12,438.00	22.00	15,202.00
(2)	Running per100 Copies	35856	0.32	11,473.92	0.50	17,928.00	0.50	17,928.00	0.40	14,342.40	0.53	19,003.68
(c)	<i>Six-Page Product—Ptg sq/ink, incl binding -- per product</i>											
(1)	Makeready and/or Setup	1	170.00	170.00	180.00	275.00	275.00	250.00	250.00	250.00	250.00	250.00
(2)	Running per100 Copies	2040	6.80	13,872.00	6.00	12,240.00	4.00	8,160.00	3.00	6,120.00	2.25	4,590.00
(d)	<i>Newsletter print on Government furnished paper—Ptg sq/ink, incl insert/bind furnished leaf.....per page</i>											
(1)	Makeready and/or Setup	115	62.78	7,219.70	30.00	3,450.00	20.00	2,300.00	25.00	2,875.00	25.00	2,875.00
(2)	Running per100 Copies	3456	0.38	1,313.28	0.40	1,382.40	1.00	3,456.00	0.60	2,073.60	0.59	2,039.04
(e)	<i>Each additional color of ink.....per color/page</i>											
(1)	Makeready and/or Setup	530	18.00	9,540.00	15.00	7,950.00	15.00	7,950.00	20.00	10,600.00	13.00	6,890.00
(2)	Running per100 Copies	50390	0.05	2,519.50	0.30	15,117.00	0.25	12,557.50	0.40	20,156.00	0.18	9,070.20
III. PAPER -- Per 100 Leaves:												
(a)	White Offset Book, 60-lb	6876	0.94	6,463.44	0.68	4,675.88	7.00	48,132.00	0.70	4,813.20	0.73	5,019.48
(b)	White Matte Coated Offset Book, 70-lb	12564	1.10	13,820.40	1.40	17,589.60	1.15	14,448.60	1.50	18,846.00	1.10	13,820.40
(c)	White Opacified Book, 60-lb	6120	1.53	9,363.60	0.80	4,896.00	0.80	4,896.00	0.90	5,508.00	0.75	4,590.00
IV. PACKING AND DISTRIBUTION:												
(a)	Create/affix ltrs sq/cps self-mailer & seal with seal-o-matic seal.....per 100 copies	394	3.50	1,379.00	4.00	1,576.00	8.00	3,162.00	10.00	3,940.00	5.65	2,226.10
(b)	Pack/ seal ship containers.....per container	1229	1.00	1,229.00	1.50	1,843.50	1.20	1,474.80	1.50	1,843.50	1.25	1,536.25
(c)	Palletizing.....per pallet	8	No Charge	0.00	12.00	96.00	15.00	120.00	15.00	120.00	15.00	120.00
(d)	Shrink-film wrap packaging.....per package	1805	0.25	451.25	0.20	361.00	0.50	902.50	0.25	451.25	0.20	361.00
	CONTRACTOR TOTALS			\$129,907.83		\$121,654.18		\$152,539.30		\$136,675.95		\$111,949.15
	DISCOUNT			2.00%	\$2,588.16	1.00%	\$1,216.54	0.50%	\$762.70	1.00%	\$1,366.76	1.00%
	DISCOUNTED TOTALS				\$127,309.67		\$120,437.64		\$151,776.60		\$135,309.19	
												AWARDED

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										Price Comparison Only						
			PS ENTERPRISES			REPRODUCTIONS, INC.			TAMM'S LITHOGRAPHY		IPI GRAPHICS		CURRENT CONTRACTOR			
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	MD COST	UNIT RATE	MD COST	UNIT RATE	WI COST	UNIT RATE	UPPER MARLBORO, MD COST	UNIT RATE	IPI GRAPHICS COST	IPI GRAPHICS			
I.	PREPRESS:															
(a)	Trim/Page-size unit.....per page	1372	10.00	13,720.00	6.00	8,232.00	3.00	4,116.00	10.00	13,720.00	5.00	6,860.00				
(b)	Line Illustrations.....per illustration	36	4.00	144.00	10.00	360.00	4.00	144.00	9.00	324.00	10.00	360.00				
(c)	Square-finish halftones.....per illustration	740	7.50	5,550.00	15.00	11,100.00	8.00	5,920.00	9.00	6,660.00	10.00	7,400.00				
(d)	Revised Pages.....per trim/page-size uni	92	25.00	2,300.00	15.00	1,380.00	10.00	920.00	18.00	1,656.00	25.00	2,300.00				
(e)	<i>Proofing:</i>															
(1)	Dlx/digital black/white proofs.....per page	1842	1.10	2,026.20	1.00	1,842.00	2.00	3,684.00	1.50	2,763.00	1.50	2,763.00				
(2)	Color Key proofs.....per page	244	4.80	1,171.20	7.00	1,708.00	4.00	976.00	6.00	1,484.00	5.00	1,220.00				
II.	PRINTING AND BINDING:															
(a)	<i>Two-Page Product—Prtg sg'l ink, including binding -- per product</i>															
(1)	Makeready and/or Setup	2	275.00	550.00	100.00	200.00	115.42	230.84	200.00	400.00	200.00	400.00				
(2)	Running per100 Copies	1512	0.80	1,209.60	3.00	4,536.00	2.91	4,399.92	2.00	3,024.00	2.00	3,024.00				
(b)	<i>Saddle-Stitched—Prtg sg'l ink, incl bind...per page</i>															
(1)	Makeready and/or Setup	691	18.00	12,438.00	10.00	6,910.00	17.46	12,064.86	20.00	13,820.00	22.00	15,202.00				
(2)	Running per100 Copies	35556	0.40	14,342.40	0.18	6,454.08	0.63	22,569.28	0.42	15,059.52	0.38	13,625.28				
(c)	<i>Six-Page Product—Prtg sg'l ink, incl bind</i>															
(1)	Makeready and/or Setup	1	295.00	295.00	185.00	185.00	19.16	19.16	400.00	400.00	300.00	300.00				
(2)	Running per100 Copies	2040	3.20	6,528.00	5.00	10,200.00	3.88	7,915.20	4.50	9,180.00	4.50	9,180.00				
(d)	<i>Newsletter print on Government furnished paper—Prtg sg'l ink, incl insert/bind furnished leaf.....</i>															
(1)	Makeready and/or Setup	115	20.00	2,300.00	18.00	2,070.00	17.46	2,007.90	25.00	2,875.00	25.00	2,875.00				
(2)	Running per100 Copies	3456	1.25	4,320.00	0.30	1,036.80	1.88	6,497.28	0.45	1,555.20	0.43	1,486.08				
(e)	<i>Each additional color of ink.....per color/page</i>															
(1)	Makeready and/or Setup	530	15.00	7,950.00	18.00	9,540.00	60.75	32,197.50	15.00	7,950.00	15.00	7,950.00				
(2)	Running per100 Copies	50390	0.30	15,117.00	0.35	17,636.50	0.61	30,737.90	0.20	10,078.00	0.20	10,078.00				
III.	PAPER -- Per 100 Leaves															
(a)	White Offset Book, 60-lb	6876	0.76	5,225.76	1.00	6,876.00	0.79	5,432.04	1.00	6,876.00	0.70	4,813.20				
(b)	White Matte Coated Offset Book, 70-lb	12564	1.29	16,207.56	1.80	22,615.20	1.33	16,710.12	1.30	16,333.20	1.25	15,705.00				
(c)	White Opacified Book, 60-lb	6120	0.98	5,997.60	1.00	6,120.00	0.79	4,834.80	0.60	3,672.00	0.72	4,406.40				
IV.	PACKING AND DISTRIBUTION:															
(a)	Create/affix lbls sg'l cps self-mailer & seal with seal-o-matic seal.....per 100 copies	394	7.50	2,955.00	9.00	3,546.00	4.50	1,773.00	7.50	2,955.00	10.00	3,940.00				
(b)	Pack/seat ship containers.....per container	1229	1.25	1,536.25	1.50	1,843.50	1.05	1,290.45	1.80	2,212.20	1.50	1,843.50				
(c)	Palletizing.....per pallet	8	15.00	120.00	15.00	120.00	17.00	136.00	25.00	200.00	10.00	80.00				
(d)	Shrink-film wrap packaging.....per package	1805	0.12	216.60	0.40	722.00	0.25	451.25	0.30	541.50	0.30	541.50				
	CONTRACTOR TOTALS															
	DISCOUNT		1.00%	\$1,222.20	0.50%	\$125,233.08		\$165,047.50		\$123,718.62		\$116,352.96				
	DISCOUNTED TOTALS			\$120,997.97		\$626.17	5.00%	\$8,252.38	5.00%	\$6,185.93	5.00%	\$5,817.65				
																\$117,532.69
																\$110,535.31